

Engenco

Drivetrain
POWER AND PROPULSION



CERT
TRAINING

Momentum

GEMCORAIL



2016 AGM Presentation

Wednesday 23 November, 2016

Engenco

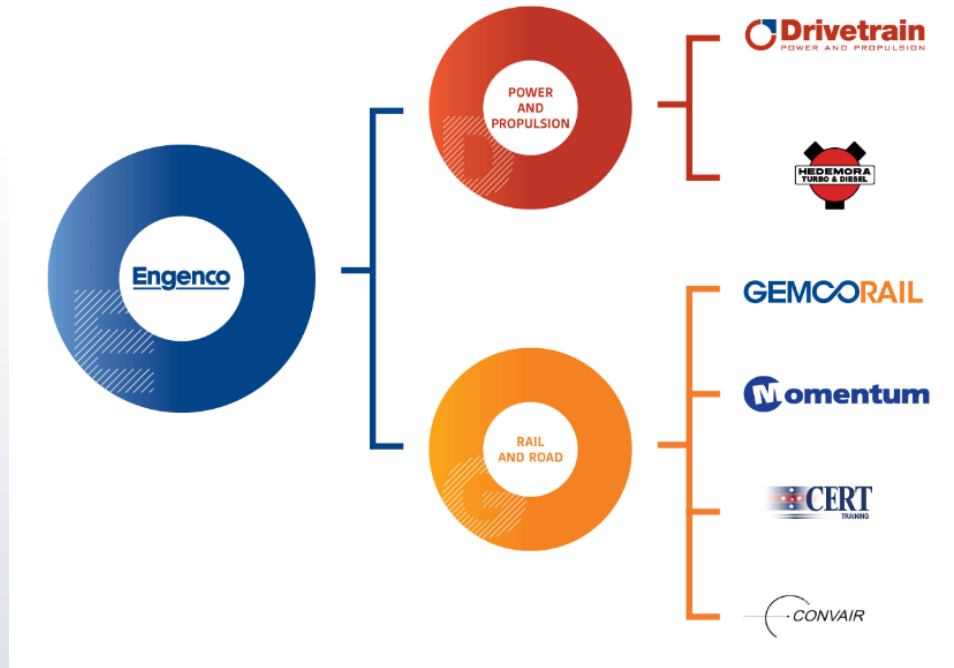
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Group Structure

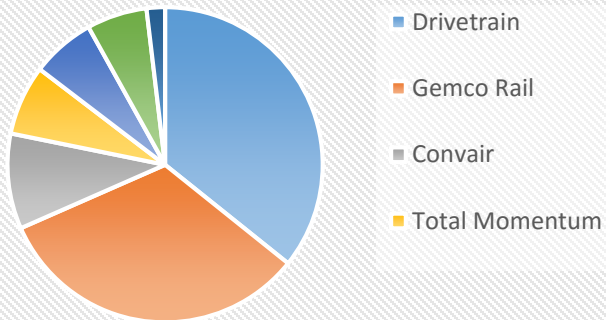




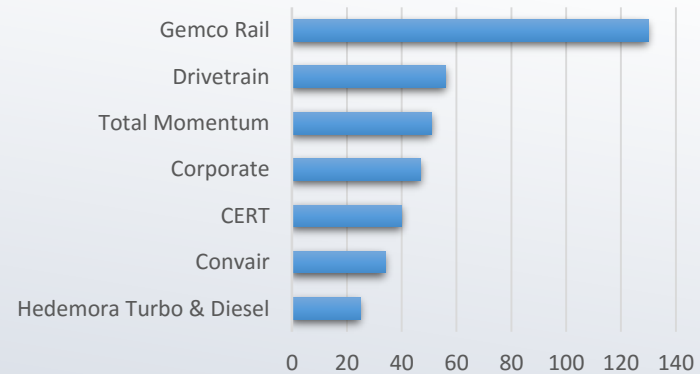
Consolidated Operational Highlights:

	2016 \$000	2015 \$000
Revenue from continuing operations	132,764	126,966
EBITDA from continuing operations	6,722	130
EBIT from continuing operations	2,636	(4,850)
Profit / (loss) after tax from continuing operations	2,497	(5,947)
Profit / (loss) from discontinued operations, net of tax	1,643	(26,723)
Profit / (loss) after tax for the period	4,140	(32,670)
Net assets	49,094	44,869
Net debt	5,368	15,852

Revenue by Business Unit



Headcount



Business Unit Operational Highlights



Drivetrain Power and Propulsion is an established provider of technical sales and services to the mining, rail, transport, defence, marine, construction, materials handling, automotive, agriculture, and power generation industries. Its services span the complete engineering life-cycle for heavy mobile powertrain systems, large-frame turbochargers, heavy diesel and gas power generation, and gas compression equipment.

Operational Performance Info	FY16 ('000)	FY15 ('000)
Revenue	57,324	50,746
EBITDA	5,711	1,265
NPBT	4,871	321

- Services include:
- Maintenance, Repair, and Overhaul
 - Design, Installation, and Commissioning
 - Genuine component and spare parts distribution
 - Field service
 - Technical and engineering services in remote locations
 - Equipment life extension



Business Unit Operational Highlights:



Gemco Rail specialises in providing fleet-management service to national rail operators and in the manufacture, refurbishment and overhaul of rail equipment. Gemco Rail provides wagon and locomotive scheduled and ad-hoc maintenance services and manufactures custom designed and engineered new and refurbished wagons, bogie component parts and associated rail equipment.

Operational Performance Info	FY16 ('000)	FY15 ('000)
Revenue	45,480	39,047
EBITDA	5,263	798
NPBT	2,993	(1,741)

- Services and Products include:
- Locomotive maintenance and refurbishment
 - Wagon maintenance, manufacture, and refurbishment
 - Wheels, bearings, and bogies services
 - Engineering services
 - Above and Below rail products





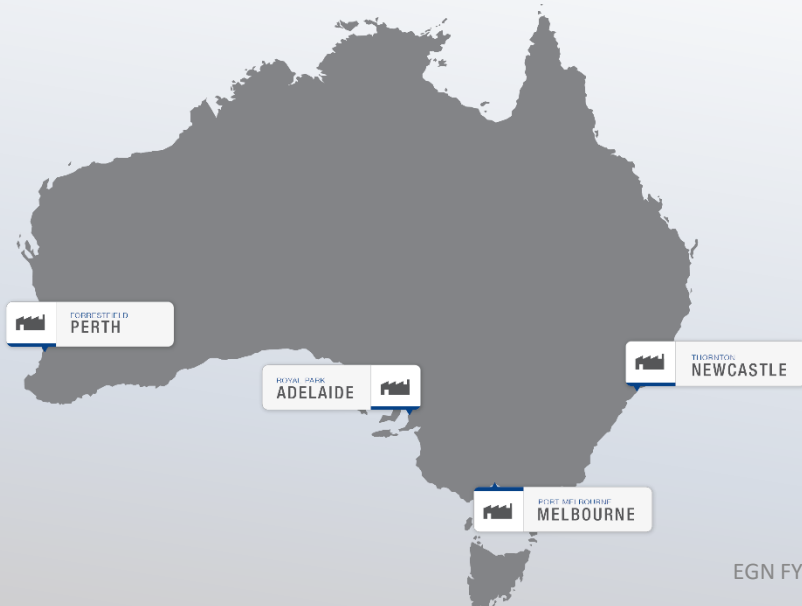
Business Unit Operational Highlights:



Total Momentum offers a range of workforce provisioning services to the rail and rail infrastructure industries including: professional recruitment, labour hire, and infrastructure maintenance services.

Operational Performance Info	FY16 ('000)	FY15 ('000)
Revenue	9,709	17,359
EBITDA	1,263	1,293
NPBT	1,242	1,058

- Services include:
- Rail Operations Personnel
 - Track Protection Services
 - Rail Infrastructure Maintenance Labour Services
 - Rail Infrastructure Maintenance Services





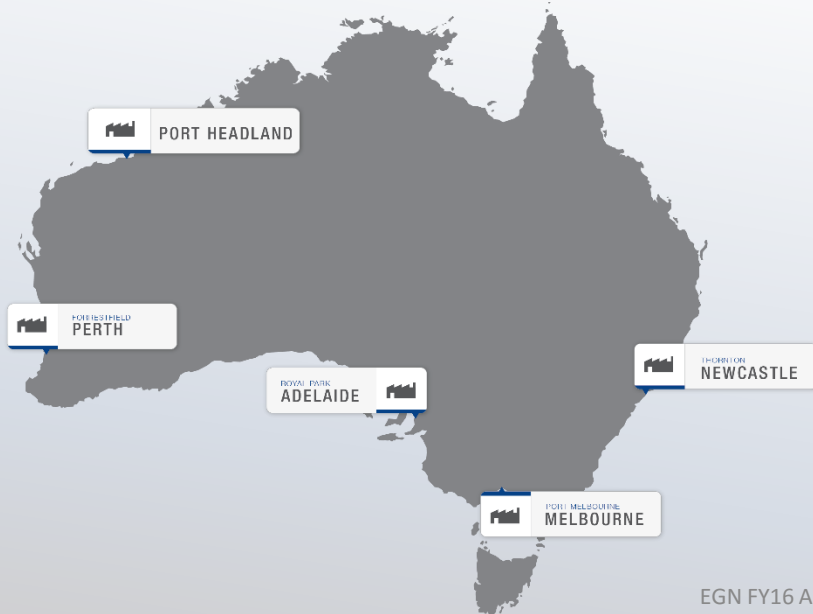
Business Unit Operational Highlights:



CERT Training is a Registered Training Organisation (RTO) that provides responsive, flexible, and innovative training, assessment and recertification services to the Australian rail industry.

Operational Performance Info	FY16 ('000)	FY15 ('000)
Revenue	8,390	8,936
EBITDA	2,123	1,820
NPBT	2,026	2,717

- Services include:
- Nationally Recognised Training
 - Skill Need Analysis
 - Development and Implementation of Training Programs





Business Unit Operational Highlights:



Convair Engineering specialises in the design, manufacture, and repair of steel and aluminum pneumatic tankers for the transport of bulk dry and viscous products via road and rail

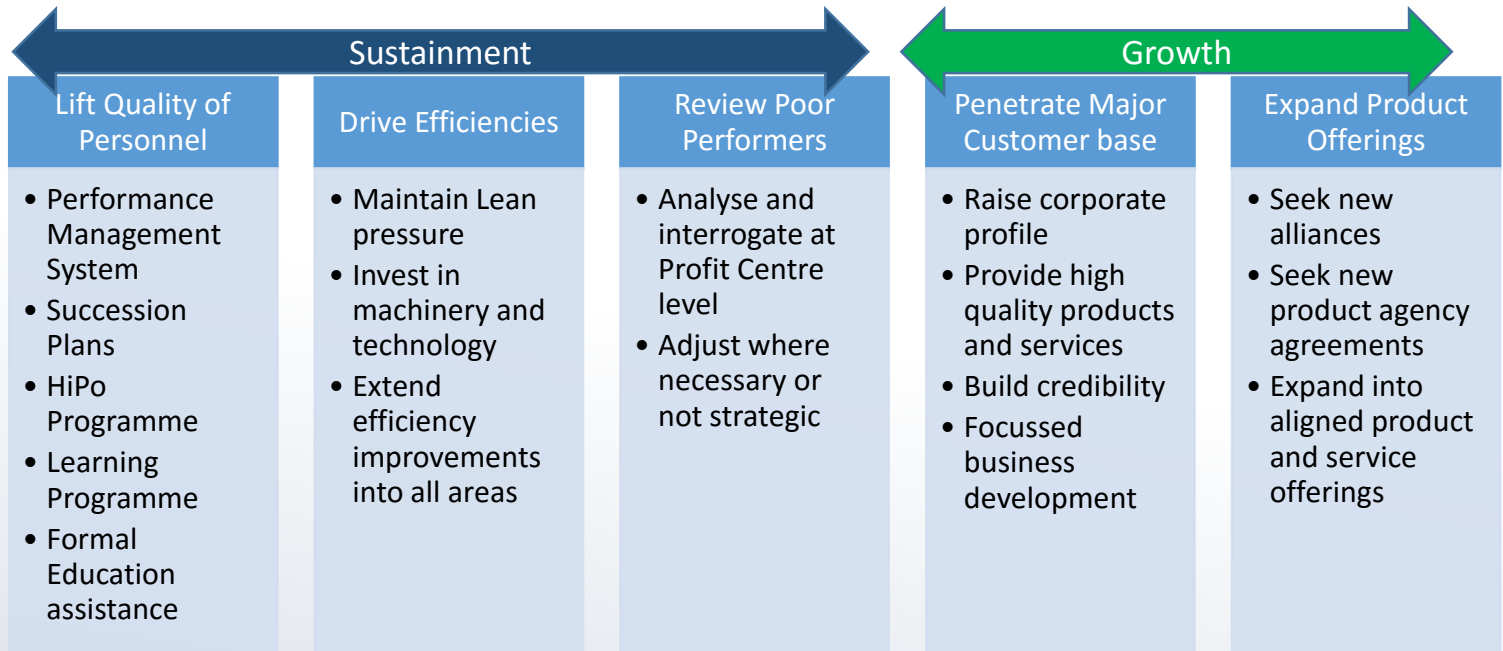
Operational Performance Info	FY16 ('000)	FY15 ('000)
Revenue	13,221	14,718
EBITDA	694	1,734
NPBT	468	1,569

Services include:

- Engineering
- Manufacture/Fabrication
- Maintenance, Repair, and Overhaul
- Plant, Equipment, and Component Sales



Key Elements
Summary



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All dollar values are in Australian dollars (A\$) unless otherwise stated.

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Engenco

Level 22
535 Bourke Street
Melbourne
VIC 3000

T +61 3 8620 8900

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